

## Services

- Business Improvement and Management Services
  - *Business goals Clarification*
  - *Strategy, Operations & People Alignment*
  - *Sales, Productivity and Profitability Improvements*

## Industries

- Engineering, Professional Services

## Specialties

### Improvements Identification

- Strategy
  - Business goals clarification
  - Market research/ capability review
  - Improvements identification
- Operations
  - Alignment with business goals improvements identification
  - Optimization/Productivity improvements identification
    - Procurement
    - Operations
    - Supply chain & quality management
- People
  - Resources/Skills to deliver business goals identification
  - Organisational improvements identification

### Management Services

- Leadership with P&L responsibility
- Business improvements implementation
  - Sales, Productivity, Profitability
  - Post merger business integration
  - Pre sale grooming
  - Mentoring
  - Succession planning
- Exporting/ Market Access
  - Market Research (statutory and market requirements)
  - Product Compliance/Certification management
- Business Expansion
  - New Product/Service Development
  - Acquisition Research

### Access to Finance